Revolutionize Merchandising with **Flex Indent Trading System**

In the fast-paced world of merchandising, speed, accuracy, and customization are critical.

As a merchandiser in the dynamic world of indent trading, your day revolves around juggling customer demands, supplier coordination, quality assurance, and tight deadlines—all while ensuring profitability and compliance.

The Flex Indent Trading System is your ultimate ally, designed specifically to empower merchandisers like you with unparalleled control, speed, and insight. Flex transforms your workflow into a seamless, intelligent operation. It handles everything from initial order creation to final shipping documentation in one integrated platform, powered by AI-driven inquiries and multi-dimensional analysis.

Imagine instantly querying order statuses by item number, PO, or factory, tracking shipped versus outstanding quantities, and generating ROI reports without switching tools or chasing emails. Built on a flexible logic table mechanism, it supports multiple merchants, product groups, and suppliers, ensuring adaptability to diverse markets. With robust security, role-based access, and integrations like Excel import/export, Flex elevates your efficiency, turning complex merchandising into a competitive advantage.

01 Initiation & Specification Capture

Merchandisers log customer needs, including product details, variants, and compliance requirements (e.g., safety certifications, lab reports). This prevents disputes and optimizes sourcing.

02 Supplier Management & Sourcing

Build and manage supplier databases, track MOQ balances, and issue Purchase Orders (P/O) with specifications. Support Customer-Mandated Supply Partners (CMSP) for reliable delivery schedules.

03 Order Creation & Confirmation

Generate Confirmation Orders (C/O), P/O, and Accesssory Orders (A/O) with customizable layouts. Multi-currency support (customer order in USD, factory settlement in RMB, shipping cost in HKD) ensures cost control and ROI analysis on deal basis.

04 Production Monitoring

Track milestones, approvals, and schedule via AI-powered inquiries. Real-time status updates on production, shipped quantities, and balances.

05 Quality & Compliance

Schedule inspections, attach templates, and record results per shipment. Integrated with order data for full traceability.

06 Shipping & Delivery

Manage schedules, instructions, and documents (packing lists, invoices, ship marks, QC reports, Certificates of Origin). Gather feedback post-delivery.

Everything At A Glance

Flex excels in monitoring, providing merchandisers with powerful inquiry tools to track every aspect of operations in real-time. The AI-powered inquiry system allows instant, multi-angle checks by Item Number, Customer, PO, or Merchant - delivering 4-dimensional analysis (Customer PO, Factory PO, Shipped Order, Invoiced Order). This ensures you can monitor customer orders, factory statuses, shipped versus outstanding quantities, and more without navigating multiple modules.

Role-based & Rule-based Security Control

Implement granular access controls by team, restrict visibility of item cost and pricing information, and enforce role-based permissions for system functions.

Order Status Inquiry

Query by Customer, Order Number, Item Number, or Suppliers for production progress, shipped schedules, and balances. Include voided/shipped comparisons on screen and on printouts.
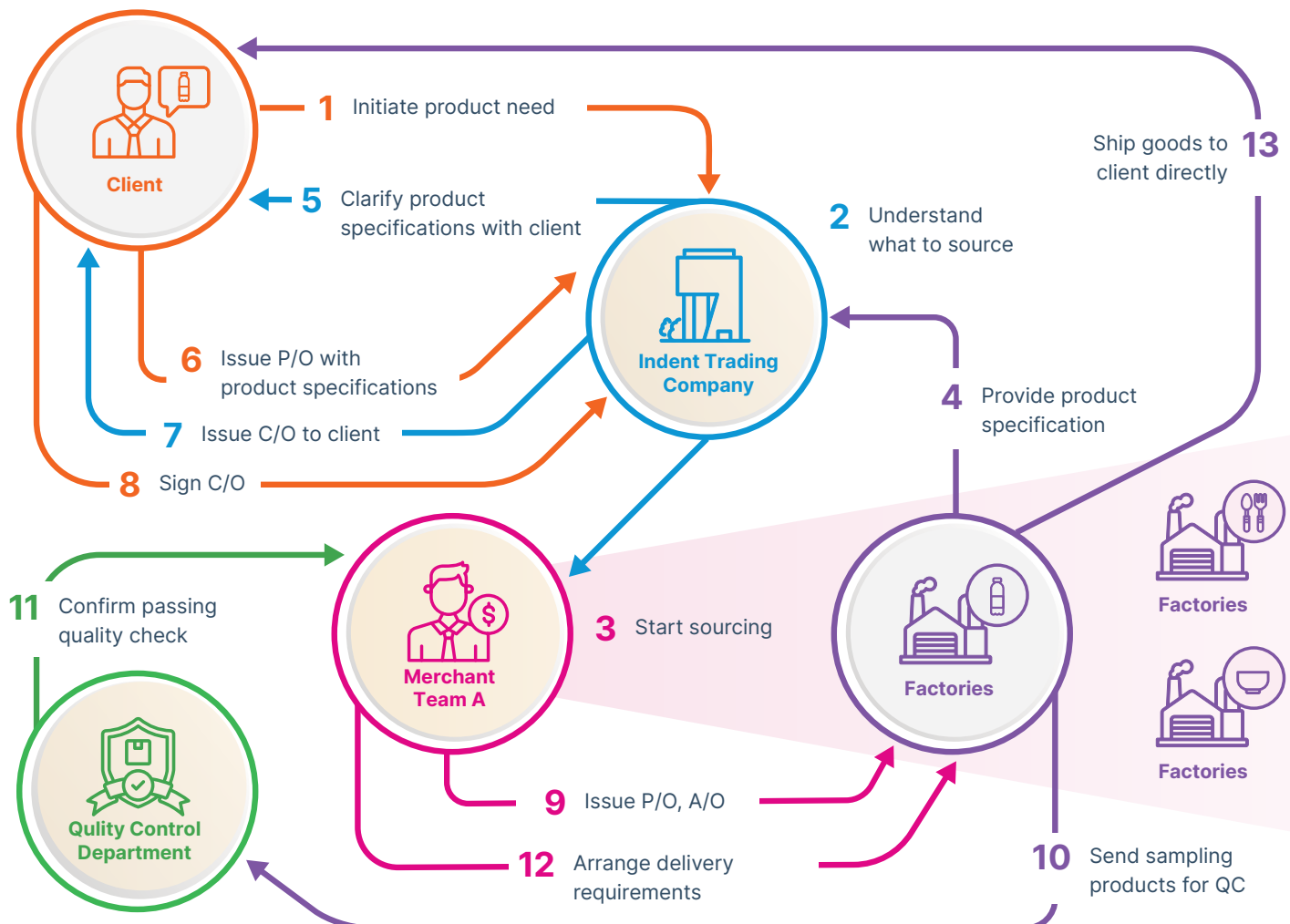
Multi-angle On-screen Inquiry

Drill down from any entry point (e.g., Item Number to full supply chain visibility) for quick decision-making. Flag orders with unusual activity in quantity or selling price.
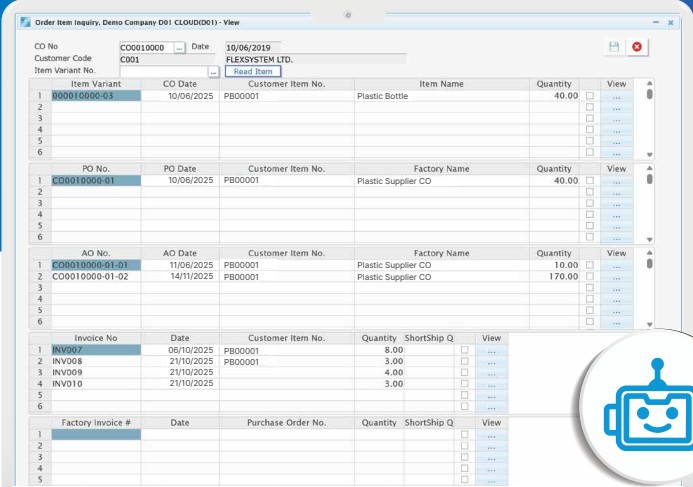
Customer Order Cycle

The Flex Indent Trading System follows a comprehensive, end-to-end workflow tailored to the indent trading model, where merchandisers act as intermediaries between customers and factories. It starts with capturing customer requirements and flows logically through sourcing, ordering, production, quality control, shipping, and analysis - ensuring 100% process control without gaps.

Client

1 Initiate product need
5 Clarify product specifications with client
6 Issue P/O with product specifications
7 Issue C/O to client
8 Sign C/O

Indent Trading Company

2 Understand what to source
4 Provide product specification
13 Ship goods to client directly

Merchant Team A

3 Start sourcing
9 Issue P/O, A/O
12 Arrange delivery requirements

Factories

10 Send sampling products for QC

Quality Control Department

11 Confirm passing quality check

Unlock New Value
For Merchandisers

AI Assistant: Chatbot for mobile access to critical information on customers, suppliers, and items. Reporting and Analysis: Generate detailed QC reports, exception flags, and extensions to advanced analytics like Project ROI Analysis, GP Analysis (by Order Number, Customer, Item Number, Invoice Number), Top 20 Item Analysis (by amount/quantity), Brand Sales Report, Best Selling Report, and Monthly Analysis (Orders/Voided/Shipped Comparisons). Additional features include item variant price updates.

✧ AI Assistant

Instantly access critical information about:

✦ Customers
✦ Suppliers
✦ Items

Get all the details you need through an AI chatbot or your mobile device.

Quality Control Matters

Quality is non-negotiable in merchandising, and Flex provides robust QC process control integrated into the core workflow. It supports scheduling, execution, and reporting for each shipment, with full traceability from customer order to factory invoices. Merchandisers can track QC status and results by Item Number, PO Number, or Customer ID, ensuring compliance and minimizing risks.

QC Planning & Templates

Customize templates for individual shipments, incorporate inspection forms and criteria.

Inspection & Result Recording

Attach quality assurance data (e.g., product safety certifications, lab testing reports). Record results per shipment record.

Status tracking

Monitor QC progress across orders—from customer PO to multi-factory assignments, shipped quantity, outstanding quantity and factory invoices issued to the merchandiser.

This extends to lot-by-lot analysis for top-selling items, brands, and quantities, providing ROI insights to optimize future sourcing and pricing.

Shipping System &
Document Management

Flex's shipping module ensures complete control over the final stages, managing schedules, orders, instructions, and documentation to guarantee on-time, compliant deliveries. As a powerful system, it 100% manages the merchandising process flow, from order inception to closure.

Shipment Scheduling

Plan and track delivery timelines, integrated with production and QC statuses. Capture delivery notes and shipping lot remarks.
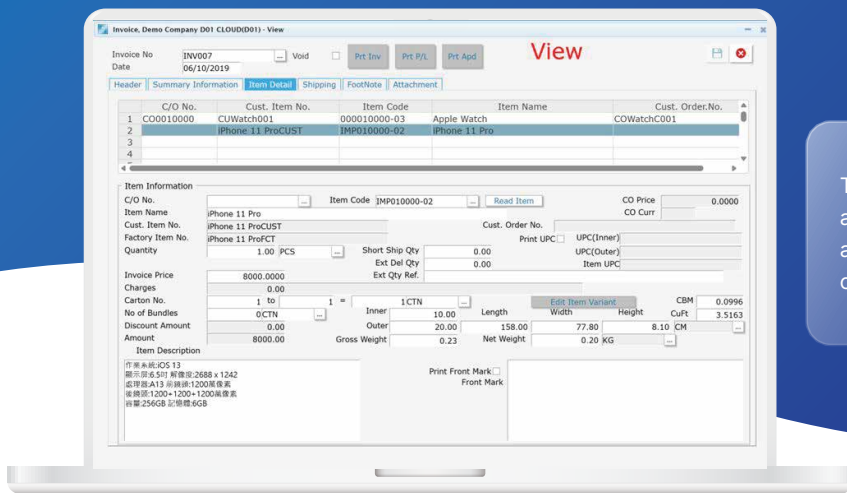
Shipping Orders & Instructions

Generate and customize instructions for suppliers and logistics.

Document Generation

Produce full sets including packing lists, invoices, QC reports, and Certificates of Origin (CO) - all in one step.

This module ties back to monitoring features, allowing inquiries on shipped vs. outstanding by any dimension, ensuring merchandisers maintain oversight throughout.

FlexSystem is a leading international provider of enterprise management solutions, offering high-quality business software and services. These solutions empower companies of all sizes and complexity levels to enhance operational and financial efficiency while improving agility in handling complex tasks and processes. FlexSystem has been in business since 1987, with over 2,000 companies using our solutions - including 1 in 10 Forbes Global 2000 companies.

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