

# Electric Manufacturing Distribution Tracking Wholesale Business



## Key Issues

- Management information weak
- No time metrics for processes
- Serial number tracking
- Product warranty processes required
- Scheduling processes for maintenance work

## Facts at a glance

- Global Employees 500
- Global Revenue US\$50m
- Country : Hong Kong
- Specializing in the production of consumer and household electronics

## Needs and Challenges

- Lack of visibility preventing the business from profit maximization
- Excess inventories to be trimmed to improved working capital
- Remove issues of double counting some inventory
- Be more in tune with market demands of stock levels and adjust commercial terms accordingly

## FlexSystem Solution

- [Trading Management](#)

## Benefits

- Drive higher sales demand through price optimization across the product life cycle, including regular prices, promotional prices, and clearance or markdown prices
- Better inventory management and better stocking generates additional revenues and reduced missed sales
- Automation of bar code system allows identification of each item to avoid duplicate or missing sales
- Improved efficiency in end-to-end business processes along the value chain to respond rapidly to production issues or changes in demand thus enabling high levels of customer satisfaction
- A wide range of ready-made reports help management to make effective decisions instantly for planning purposes
- Reporting helps to streamline the supply chain and optimizing sales forecasts and distribution
- Real-time stock levels in inventory can be monitored and production fine-tuned

