

# Toys Manufacturer Management of Seasonal Inventory



## Key Issues

- Seasonal demand
- Rigorous quality control
- Understanding revenues and costs
- Packaging
- Slow moving stocks

## Facts at a glance

- Global Employees 80
- Global Revenue US\$ 80m
- Country : Hong Kong SAR
- Specializing in toy sales and manufacturing of miniature collectible toys

## FlexSystem Solution

- [Trading Management](#)
- [Financial Management](#)
- [Financial Query](#)

## Needs and Challenges

- Need to closely match inventory to customer
- Difficult to handle multi-level sales analysis
- License fees are calculated manually
- Tolling charges are handled manually
- Difficult to match packaging \$\$ to ordering level
- Materials balance for individual customer are kept manually
- Unused stock materials and slow-moving goods were constantly increasing impacting profit

## Benefits

- Full understanding of sales and costs with inventory tied closely to customers
- Ability for system to handle ad hoc charges and to facilitate packaging costing's issue
- Stock levels more closely managed with improved profit management

